 Rae Fankhauser

*Specialising in facilitation, training, and strategy development*

Fankhauser & Associates

Accredited Investment Management Facilitator

# Organisation Overview

Fankhauser and Associates have been operating in the government and corporate environment for twenty-five years and have undertaken projects across a broad range of activities. Over this period the company has delivered investment management facilitation and training services, business strategy and analysis and information design services in the fields of information architecture, online communication, and content management. Driving value for government, non-government and commercial organisations is inherent in our approach to all our services.

# Facilitator Profile

Rae Fankhauser has delivered more than 200 Accredited Facilitator Training programs on behalf of the Department of Treasury and Finance (DTF) as well as longer programs for government departments and agencies interstate and in New Zealand. Her company is the endorsed provider of Investment Management training for DTF (Victoria).

Rae Fankhauser has facilitated more than 500 workshops across the full workshop suite within the Investment Management Standard - Problem definition, Benefits Definition, Response Definition, Solution definition, Program and Organisational Logic workshops. Rae brings experience across the full gamut of investment types from small and large infrastructure and asset investments to complex and challenging policy development and service innovation and improvement initiatives and programs.

At the heart of each of these 2-hour workshops is a commitment to intelligent, challenging discussion with a focus on strategic, evidence-based decisions about investments. The discussion and outputs validate that:

* Investment proposals are clear, compelling, and evidence-based
* Benefits are clearly articulated and how they will be measured understood early
* Interventions are strategic, realistic, and feasible
* Solutions are robust and smart and there is a clear understanding of the scope of the solution that is likely to be required to respond to the business need and produce the benefits that are sought.

Clients include all Victorian government departments, numerous agencies and State Authorities, Commonwealth and State government departments, corporate organisations many New Zealand government departments and agencies, local councils and major universities.

# About Investment Management

The Investment Management Standard (IMS) is a collection of simple, commonsense ideas and practices that help organisation to direct resources to deliver the best outcomes.

The Investment Management Standard has been evolving since 2004 as a response to investment practices that were increasingly complex but failed to focus on the real need for an investment or the benefits that would be delivered. Its uses have expanded to the point that it is now a system that can support the primary investment decision-making functions of any organisation on multiple levels, from a decision about a single investment initiative to whole-of-organisation decisions that refocus the organisation’s direction. For more information on how IMS can be used to aid your organisation go to [Investment Management Standard](https://www.dtf.vic.gov.au/infrastructure-investment/investment-management-standard%20) .

In times of economic constraint, the use of IMS is vital. Government, community, and shareholders all need certainty that the right investments are being selected and resources allocated in a strategic and cost-effective way that will deliver the needed benefits within the required timeframe.

# Costs

|  |  |  |
| --- | --- | --- |
| Service | Cost (inc. GST) | |
| Per Workshop | Package |
| Shape new Investments | | |
| Problem Definition  Benefit Definition  Strategic Response  Solution Definition | $2100 | $8,400 |
| $2100 |
| $2100 |
| $2100 |
| Prioritise investment proposals | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program)  Investment Prioritisation (Optional) | $2100 | $8,400 |
| $2100 |
| $2100 |
| $2100 |
| $2100 |
| Develop new policy | | |
| Problem Definition (Program)  Benefit definition (Program)  Strategic Response  Solution Definition (Program) | $2100 | $8,400 |
| $2100 |
| $2100 |
| $2100 |
| Re-focus an organisation to [improve its effectiveness](http://www.dtf.vic.gov.au/CA25713E0002EF43/pages/the-practices-clarify-an-organisation's-roles) | | |
| Organisational Expectation  Current Effectiveness  Potential Changes  Intended Changes | $2100 | $8,400 |
| $2100 |
| $2100 |
| $2100 |
| Monitor an organisation’s outcomes | | |
| Organisational Expectation  Benefit Definition (Organisation)  Benefit Validation (Organisation)  Organisational Effectiveness | $2100 | $8,400 |
| $2100 |
| $2100 |
| $2100 |

# Contact Details

|  |  |
| --- | --- |
| Fankhauser & Associates  Rae Fankhauser  39 Williams Rd., Park Orchards Vic 3114  Mob:+ 61 4 08386566  Email: [rae@fankhauser.com.au](mailto:rae@fankhauser.com.au)  Web: <https://facilitatortraining.com.au/> |  |